



Nick McParland
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Nick McParland is National Director of the Taft-Hartley market at New York Life Retirement Plan Services. In this role, he is responsible for managing the Taft-Hartley service team, overseeing product development, and ensuring exceptional service for Taft-Hartley clients and their members. In addition, Nick works with plan sponsors, consultants, and other intermediaries to generate and evaluate new business opportunities in the Taft-Hartley market. Nick joined New York Life in 2013, and has more than 18 years of experience in the financial services industry. Prior to joining the New York Life team, he was Director of Institutional Services at Intercontinental Real Estate Corporation, a private equity real estate firm focused on managing assets for Taft-Hartley pension funds and other institutional investors. Nick received a B.A. in Economics from St. Lawrence University. He maintains FINRA Series 6 and 63 registrations, and holds a Connecticut Insurance Producer License.

FUN FACTS

Company Nickname	McP
Favorite Charity	The Hygeia Foundation
Personal and Hobbies	Married to Ginny Kids Liam, Jameson and Camryn Spends his free time coaching lacrosse, skiing, and attending his kids' sporting events
Fun Facts	Knows every word of the song <i>Rapper's Delight</i> Go-to karaoke song is <i>Friends in Low Places</i> Likes to do all the cooking at home
Favorite Theatrical Production	<i>Tail Spin!</i>

